



Checklist for your engagement in Hot Spots and Crisis Areas

Some Essentials

1. Assurances?

- Interact via office@eurostrat-ag.com

more:

2. The offer?

3. The delivery?

4. About Transport and Transport Partners on the Spot?

5. The question of how and to which degree permanent embassies, permanent representatives and chambers of commerce are involved?

6. Basic aim of „product“ delivery?

7. State, Region, City, Spot of goods dispersion?

8. Already established offices, affiliates, pied à terre or other contacts?

9. Obligatory on site further negotiations after arrival of goods?

10. Involvement of your enterprise in business development on the spot?

11. Involvement in functionality of the product?

12. Are local people as managers, as co-owners, as employees foreseen?

13. Who provides for ongoing quality inspections and profit reports?